IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF PENNSYLVANIA

FRONTIER CONSTRUCTION COMPANY, INC.,	)				
Plaintiff,	)				
vs.	)	Civil	Action	No.	09-794
NICHOLAS M. MAZZELLA and RICHARD L. ABBOTT,	)				
Defendants.	)				

#### MEMORANDUM

## INTRODUCTION

Defendants, Nicholas M. Mazzella (individually, "Mazzella") and Richard L. Abbott (individually, "Abbott"), are former employees of Plaintiff, Frontier Construction Company, Inc. ("Frontier"), a company engaged in the business of constructing and refurbishing championship quality golf courses. In this civil action, Frontier asserts claims against Defendants for breach of the duty of loyalty, breach of fiduciary duty, unfair competition and civil conspiracy relating to their current employment with its chief competitor, Aspen Corporation ("Aspen"). Before the Court are the parties' cross-motions to compel discovery. For the reasons set forth below, Defendants' motion to compel will be granted in part and denied in part, and Frontier's motion to compel will be granted.

## DEFENDANTS' MOTION TO COMPEL

On December 8, 2009, Defendants served Interrogatories and a Request for Production of Documents on Frontier seeking information regarding their alleged wrongful conduct and the damages resulting therefrom. Defendants seek an Order compelling Frontier to (a) file responsive and complete answers to Interrogatory Nos. 1, 2, 4-5, 7, 9, 11-13 and 16-20, and (b) respond to their Request for Production of Documents.

## Interrogatory No. 1

In the Complaint, it is alleged that both before and after their employment with Frontier ended, Defendants accessed, copied and deleted confidential files and other company-owned information, including information regarding Frontier's past, current and prospective golf course projects, for the purpose of securing projects for their new employer, Aspen. But the Complaint fails to identify any particular project that was misappropriated by Defendants. As a result, in Interrogatory No. 1, Defendants asked Frontier to identify the business

¹In paragraph 8 of their Motion to Compel, Defendants include Interrogatory No. 14 among the Interrogatories which Frontier is alleged to have provided an sufficient answer. (Document No. 23, p. 4). Eccause Defendants do not address Interrogatory No. 14 in their specific objections to Frontier's answers, the Court will not do so.

<sup>&</sup>lt;sup>2</sup>In the Motion to Compel, Defendants also note Frontier's failure to verify its answers to Defendants' Interrogatories as required by Fed.R.Civ.P. 33(b)(3).

opportunities, including past, current or prospective contractual relations, that Defendants interfered with or misappropriated when they left their employment with Frontier and joined Aspen. In response, Frontier asserts that Defendants' deletion, destruction or removal of documents and material belonging to Frontier renders it "virtually impossible" to fully answer Interrogatory No. 1 at this time. Nevertheless, "in an attempt to respond", Frontier identified six golf course projects that Defendants allegedly interfered with or misappropriated.

Defendants object to Frontier's answer to Interrogatory No. 1 as non-responsive and incomplete. The Court disagrees.

With regard to responsiveness, Frontier was asked to identify specific business opportunities that Defendants interfered with or misappropriated and it did so. As to completeness, Frontier specifically noted that its answer to Interrogatory No. 1 was based on available information. If Defendants' responses to the discovery propounded by Frontier reveal other business opportunities that Frontier believes Defendants interfered with or misappropriated, Frontier indicates that its answer to Interrogatory No. 1 will be supplemented in accordance with Fed.R.Civ.P. 26(e)(1). (Document No. 29, p. 5). Based on the foregoing, Defendants' objection to Frontier's answer to Interrogatory No. 1 is overruled.

## Interrogatory No. 2

In Interrogatory No. 2, Frontier was asked to explain how Defendants interfered with or misappropriated each of the business opportunities identified in its answer to Interrogatory No. 1. In response, Frontier referred Defendants to its answer to Interrogatory No. 1. Defendants contend that Frontier's answer to Interrogatory No. 2 is insufficient. The Court disagrees.

As noted by Frontier, a rational reading of the answer to which Defendants are referred reveals the manner in which Frontier believes Defendants interfered with or misappropriated the six identified golf course projects, *i.e.*, by failing to disclose information that was obtained by Defendants while they were still employed by Frontier and utilizing the information to secure projects for Aspen, its chief competitor. (Document No. 29, p. 5). Accordingly, Defendants' objection to Frontier's answer to Interrogatory No. 2 is overruled.

## Interrogatory Nos. 4, 7, 11 and 18

In Interrogatory Nos. 4, 7, 11 and 18, Frontier was asked to identify documents supporting its contention that Defendants interfered with or misappropriated the business opportunities identified in its answer to Interrogatory No. 1 (Interrogatory No. 4); documents supporting the allegation that Defendants' accessed, deleted, extracted and destroyed confidential company

files, trade secrets or other company-owned information, and, thereby, caused harm to Frontier (Interrogatory No. 7); documents supporting the allegation that Defendants' use or misuse of Frontier's confidential information or trade secrets caused harm to Frontier (Interrogatory No. 11); and documents supporting the allegation in paragraph 38 of the Complaint that Defendants "had been hoarding or compiling jobs, work and/or prospects for months, all while employees of Frontier, which they have taken to their new employer, Aspen, all to the detriment of Frontier" (Interrogatory No. 18). Frontier responded to all of these interrogatories as follows: "Subject to an appropriate and agreed-upon protective order, Plaintiff will produce relevant, non-privileged documents responsive to this Request at a mutually convenient time and place."

Defendants object to the foregoing answer as non-responsive, and, after consideration, the objection is sustained.

Interrogatory Nos. 4, 7, 11 and 18 simply ask Frontier to identify the documents in its possession on which its allegations against Defendants are based. Because Defendants clearly are entitled to this information, Frontier will be directed to supplement the answers to Interrogatory Nos. 4, 7, 11 and 18 by identifying specific documents that are responsive to each interrogatory with the understanding that the answers may need

further supplementation upon receipt of Defendants' responses to Frontier's discovery requests.

## Interrogatory Nos. 5 and 9

In Interrogatory No. 5, Frontier was asked to describe how it was harmed by Defendants' accessing, deleting, extracting or destroying confidential company files, trade secrets and other company-owned information, and in Interrogatory No. 9, Frontier was asked to describe how it was harmed by Defendants' use or misuse of such information. In response to both interrogatories, Frontier referred Defendants to its answer to Interrogatory No. 1, which Defendants contend is insufficient. Since it is clear that Frontier's loss of the golf course projects identified in its answer to Interrogatory No. 1 is the harm that is alleged to have been caused by Defendants' wrongful conduct, the Court concludes that the answers provided by Frontier to Interrogatory No. 5 and Interrogatory No. 9 are sufficient. Therefore, Defendants' objection to the answers are overruled.

## Interrogatory No. 12

Paragraph 39 of the Complaint alleges that, "rather than working at all times in the best interest of Frontier during their employment, ... [Defendants] were instead actively planning to leave Frontier and work for Aspen and took work and information with them when they left to join Aspen." Based on this allegation, Frontier was asked in Interrogatory No. 12 to

identify the "work and information" that Defendants took with them to their new employment with Aspen and explain how Defendants used or misused the "work and information" resulting in harm to Frontier. Again, Defendants were referred to Frontier's answer to Interrogatory No. 1, and Defendants contend this answer is insufficient.

With respect to the identity of the "work and information" allegedly taken by Defendants to their new employment, Defendants' objection is sustained. The answer to which Defendants are referred does not identify any specific "work and information" on which Frontier's claims in this case are based. Accordingly, Frontier will be directed to supplement its answer to Interrogatory No. 12 by identifying the "work and information" referred to in paragraph 39 of the Complaint.

Turning to the harm sustained by Frontier due to Defendants' alleged use or misuse of the "work and information" referred to in paragraph 39 of the Complaint, Defendants' objection is overruled. As noted previously, it is clear that the harm alleged to have been caused by Defendants' use or misuse of "work and information" obtained while employed by Frontier is the loss of the business opportunities identified in Frontier's answer to Interrogatory No. 1.

## Interrogatory No. 13

In Interrogatory No. 13, Frontier was asked to identify any documents or electronically stored information ("ESI") that Defendants deleted from Frontier's computer server or their company-owned laptop computers and how the deletion harmed Frontier. Again, Frontier referred Defendants to its answer to Interrogatory No. 1, and Defendants contend this answer is insufficient.

Defendants' objection to Frontier's answer to Interrogatory No. 13 will be sustained regarding the identity of the documents or ESI that Defendants are alleged to have deleted from Frontier's computer server and company-owned laptop computers. The Complaint specifically alleges that Frontier has been able to retrieve some of the information deleted by Mazzella, and, in its answer to Interrogatory No. 17, Frontier identifies the information technologists who performed the retrieval.

Consequently, Frontier will be directed to supplement its answer to Interrogatory No. 13 by identifying specific deleted documents or ESI with the understanding that the answer may need further supplementation upon Frontier's receipt of responses to the discovery propounded to Defendants.

As to how the deletion of documents or ESI harmed Frontier, Defendants' objection is overruled. Again, it is clear that the

harm alleged by Frontier is the loss of the golf course projects identified in its answer to Interrogatory No. 1.

#### Interrogatory No. 16

In paragraph 40 of the Complaint, Frontier alleges that

Defendants "attempted to destroy Frontier information, wipe clean
computer files and databases and communicate with each other
'outside' the Frontier network." Based on this allegation,
Interrogatory No. 16 asks Frontier to describe in detail the
information, computer files or databases that Defendants
attempted to destroy. Again, Frontier referred Defendants to its
answer to Interrogatory No. 1, and Defendants contend this answer
is insufficient.

As noted previously, the Complaint filed by Frontier specifically alleges that it has been able to retrieve information deleted by Defendants from its computer server and company-owned laptop computers, and, in answer to Interrogatory No. 17, Frontier identified the individuals who performed the retrieval. Based on the foregoing, Defendants' objection to Frontier's answer to Interrogatory No. 16 is sustained. Frontier will directed to supplement the answer by describing the information, computer files and databases that support the allegation in paragraph 40 of the Complaint with the understanding that the answer may need further supplementation

upon Frontier's receipt of responses to the discovery propounded to Defendants.

## Interrogatory No. 17

In paragraph 41 of the Complaint, Frontier alleges that it "has been able to gather and obtain information showing that numerous jobs, prospects and/or other work which should have been directed to, reported to and kept within Frontier were instead secretly, surreptitiously, intentionally, and improperly kept from Frontier and, upon information and belief, have been transferred to or are now being worked on by Aspen, the new employer for the Defendants." Based on the foregoing allegation, Frontier was asked, among other things, in Interrogatory No. 17 to (a) identify and describe in detail all documents and information that Frontier has been able to "gather and obtain" and (b) describe in detail how and when such information was gathered and obtained.

Regarding the identification and description of the information that Frontier allegedly has gathered and obtained, Frontier responded that it "will produce relevant, non-privileged documents responsive to this Request at a mutually convenient time and place." Defendants' objection to this answer as being non-responsive is sustained, and Frontier will be directed to supplement the answer.

As to describing in detail how and when the information referred to paragraph 41 of the Complaint was gathered and obtained, Frontier responded as follows: "Plaintiff logged on to the system and retrieved whatever information it could that had been deleted." Defendants contend this answer is insufficient, and, again, the Court agrees. As noted previously, Frontier retained information technologists to retrieve confidential company files and other company-owned information allegedly deleted or misappropriated by Defendants, and that action is alleged to have been successful to some extent. Under the circumstances, Defendants' objection to the answer to part (b) of Interrogatory No. 17 is sustained, and Frontier will be directed to supplement the answer by providing details of the retrieval effort and its results.

## Interrogatory No. 19

In Interrogatory No. 19, Frontier was asked whether it contends that Defendants were not authorized or permitted to retain or possess Frontier-owned property for any period of time after leaving the employment of Frontier, and, if so, to identify documents or agreements supporting this contention. Frontier responded affirmatively to the first part of the Interrogatory. With regard to the second part, Frontier responded as follows:

"See documents responsive to and produced as part of Plaintiff's responses to the Defendants' Request for Production of

Documents."<sup>3</sup> Defendants contend this answer is non-responsive and the Court agrees. The objection is, therefore, sustained and Frontier will be directed to supplement its answer to the second part of Interrogatory No. 19 by identifying the documents or agreements supporting its contention that Defendants were not permitted to retain or possess any property owned by Frontier for any period after their employment ended.

## Interrogatory No. 20

In Interrogatory No. 20, Frontier was asked to describe the current and/or prospective contractual relations with which Defendants interfered. Defendants were directed to Frontier's answer to Interrogatory No. 1, and they object to this answer as insufficient. The Court disagrees. Past, current and prospective contractual relations are specifically included in Defendants' Interrogatory No. 1. Thus, Interrogatory No. 20 is duplicative and Defendants' objection to Frontier's answer is overruled.

## Request for Production of Documents

Frontier served its Objections, Answers and Responses to

Defendants' discovery requests on January 27, 2010. With respect
to each of Defendants' Requests for Production of Documents,

Frontier responded as follows:

<sup>&</sup>lt;sup>3</sup>In light of Frontier's failure to produce a single document in response to Defendants Request for Production of Documents, this answer is particularly perplexing.

RESPONSE: Plaintiff believes much, if not all, of this information is in the Defendants' possession, custody or control, as they deleted, removed and/or kept and never provided certain information to the Plaintiff. However, subject to an appropriate and agreed-upon protective order, Plaintiff will produce relevant, non-privileged documents responsive to this Request at a mutually convenient time at the office of Plaintiff's counsel.

On March 2, 2010, the Court adopted the Parties' Joint Stipulation and Protective Order regarding Confidential Information. Despite this action by the Court and the representation made in response to each of Defendants' document requests, Frontier has, to-date, failed to produce a single document. Under the circumstances, Frontier will be directed to respond to Defendants' document requests within 10 days of the entry of this Memorandum and its accompanying Order. Failure to do so may result in the imposition of sanctions against Frontier.

## PLAINTIFF'S MOTION TO COMPEL

Frontier filed a motion to compel discovery the day after Defendants' Motion to Compel was filed. It appears that Defendants have refused to respond to Frontier's Interrogatories and Request for Production of Documents due to Frontier's failure fully to cooperate in the discovery process. Although the Court is not unsympathetic to Defendants' frustration with Frontier's response, or lack of response, to its discovery, such frustration does not excuse Defendants from complying with their discovery

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obligations. Accordingly, Defendants also will be directed to respond to Frontier's discovery requests.

William L. Standish

United States District Judge

Date: April 15, 2010